

Meeting of the Board of Directors  
April 23, 2018  
Saratoga County Prosperity Partnership Boardroom  
2911 Route 9, Malta, NY 12020

Meeting called to order at 3:30 pm by Chairman Kevin Hedley.

Present:

Board Members: Chairman Kevin Hedley, Vice Chairman Brendan Chudy, Secretary Rita Cox, Treasurer Art Johnson, Scott Ostrander, Ed Kinowski, Kevin Tollisen, Penny Hill, Josh Spain, Anita Daly, Charles Wait, David Wood

Staff and Guests:

Saratoga Partnership Staff: Martin Vanags, Shelby Schneider, Michele Battle, Michael Haggerty; Legal Counsel, Justin Miller; Smith Executive Services, Jennifer Smith; Chris Volney of Newmark, Knight, & Frank and Chad Cook, Assistant County Administrator

Board Members absent: Rocco Ferraro

A motion to accept the Minutes from March 19, 2018 was made by Charles Wait and the motion was seconded by Rita Cox. On a voice vote the motion passed unanimously.

The Treasurers report was presented by Art Johnson there were no questions from the Board.

A motion to accept the Treasurer's Report was made by Ed Kinowski and the motion was seconded by Kevin Tollisen. On a voice vote the motion passed unanimously.

Mr. Marty Vanags presented the Presidents Report which included an overview of the projects that Saratoga Partnership is currently working on. Also, Mr. Vanags told the board that Mr. Rekucki, of MJ Development of Clifton Park, received his reimbursement check from the Saratoga Partnership along with his certificate.

A discussion ensued about sending out a Press Release with this information.

The decision was deferred to Management to do what they saw was best.

Mr. Vanags informed the Board know about the Next Wave Communities Initiative meetings and presentations planned to communities in Saratoga County.

Chris Volney, from Newmark, Knight, & Frank presented to the Board about the process that Site Selectors use when choosing Sites for their clients, both big and small and many of the factors that play a role in narrowing down the site these companies look at.

Mr. Volney also discussed the pros and cons of Saratoga County and ways the County can improve to best match up with businesses looking for locations like ours.

Chairman Hedley introduced the Next Wave Communities MOU, with the Town of Moreau. The motion to authorize President Marty Vanags to sign the MOU was made by Art Johnson and the motion was seconded by Kevin Tollisen. On a voice vote the motion passed unanimously.

Mr. Spain presented the Board with the Personnel Committee's new Discretionary Funds Policy and Travel and Reimbursement Policy the committee developed. Marty Vanags will work with the committee to make changes to reflect current operations.

The motion to accept the new policies with the proposed changes was made by Charles Wait and the motion was seconded by Ed Kinowski. On a voice vote the motion passed unanimously.

A motion to adjourn to Executive Session to discuss personnel issues was made by Charles Wait. The motions was seconded by Jack Lawler. On a voice vote the motion passed unanimously. The meeting adjourned into executive session at 4:49.

The Board came out of Executive Session at 5:30

A motion to adjourn was made by Rita Cox and the motion was seconded by Penny Hill. On a voice vote the motion passed unanimously.

The meeting was adjourned 5:33pm

Recording Secretary *Michela Battle*