

**Meeting of the Board of Directors
January 2019
The Hyatt Place
20 State Farm Pl., Malta, NY 12020**

Meeting called to order at 11:13 am by Chairman Kevin Hedley.

Present:

Chairman Kevin Hedley, Vice Chairman Brendan Chudy, Secretary Rita Cox, Penny Hill, David Wood, Rocco Ferraro, Josh Spain, Jack Lawler, Charles Wait, Kevin Tollisen, Anita Daly and Ed Kinowski

Staff and Guests:

Saratoga Partnership Staff: Martin Vanags, Shelby Schneider, Michele Battle, Mary Estelle Ryckman, Jennifer Kelley
Legal Counsel, Justin Miller; Smith Executive Services, Jennifer Smith;

Board Members Absent: Treasurer Art Johnson

A motion to accept the Minutes from December 17th was made by Charles Wait, and the motion was seconded by Rita Cox. On a voice vote, the motion passed unanimously.

The Treasurers report was presented by Marty Vanags. The only question that arose was the outstanding sponsorship money CEG owes the partnership. CEG's annual membership is up for renewal and the question to keep paying at the level we are currently paying, \$5,500, was brought into question, especially since they have not honored their Sponsorship obligation. A decision was made to wait to send the check until further discussions between The Partnership and CEG.

A motion to accept the Treasurer's Report was made by David Wood, and the motion was seconded by Rocco Ferraro. On a voice vote, the motion passed unanimously.

The President's report was presented by Martin Vanags. He discussed his recent trip to the Consumer Electronics Show in Las Vegas where a few companies had approached him about Malta and the surrounding area. The most significant topics were Autonomous Automobiles, Artificial Intelligence, and the Internet of Things, all of which use the chip produced at Globalfoundries in Malta.

Marty went on to discuss the many other projects and initiatives that The Partnership are working on this quarter. The Economic Advisory Council will be very active with the upcoming Quarterly Indexes. The Manufacturing Economic Index will be held at the Gideon Putnam on March 27th. In preparation for this event, The Partnership will be hosting a Manufacturing Round Table on February 27th to get input on the upcoming index. The Partnership continues with community outreach and educational programs, Shelby Schneider has been working with SUNY

ADK and Albany CanCode, and there are coding classes available in Wilton through these efforts. The Partnership is working on a mentorship program to assist new and small businesses to work with mentors throughout the county. The Partnership is continuing to work with Moreau and Galway on the Next Wave Community project and continues to work with Saratoga and the SmartCities initiative.

Following the President's report, Kevin Hedley gave the Chairman's Report where he informed the SCPP Board that Supervisor Phil Barrett had invited The Partnership to present at the Economic Development Committee Meeting in February. Kevin also went on to discuss that Malta Supervisor Darren O'Connor really would like to the Aquatic Center project to be in Malta and how can we help move the project along.

Chairman Hedley announced Scott Ostrander's has stepped off of the board and that Todd Kusnierz will be taking his place on the Board. Kevin appointed Vice Chairman Brendan Chudy, Charles Wait, and Todd Kusinierz to be SCPP's representation on the newly formed Unity Community, a joint effort with SEDC's and SCPP's board to work together. A discussion ensued about the need to pick those members at this time, and the topic was tabled until further discussion had taken place.

After Mr. Hedley was done with his report, Supervisor John Lawler, informed the Board of his decision to step down from the board.

The adjourned at 12:10 for lunch. The meeting was called back to order at 12:30 where President Marty Vanags gave a verbal presentation on the accomplishments over the past 3.5 years and potential opportunities for 2019 and beyond.

Recording Secretary_____