

**Meeting of the Board of Directors**  
**June 17<sup>th</sup> , 2019**  
**Saratoga County Prosperity Partnership Boardroom**  
**2911 Route 9, Malta, NY 12020**

Meeting called to order at 3:34 pm by Chairman Kevin Hedley.

Present:

Chairman Kevin Hedley, Vice Chairman Brendan Chudy, Secretary Rita Cox, and Board Members: David Wood, Supervisor Ed Kinowski, Supervisor Todd Kusnierz, Penny Hill, Supervisor Kevin Tollisen,

Staff and Guests:

Saratoga Partnership Staff: Martin Vanags, Shelby Schneider, Michele Battle, Mary Estelle Ryckman, Jennifer Kelley, Jennifer Smith from Smith Executive Services, Robert Ryan from Harris Beach

Board Members Absent: Treasurer Arthur Johnson, Rocco Ferraro, & Supervisor Tim Szczepaniak, Charles Wait, Anita Daly, Josh Spain

The Treasurer's Report was presented by President Martin Vanags. There were no questions or concerns. A motion to accept the Treasurer's Report was made by David Wood, and the motion was seconded by Supervisor Ed Kinowski. On a voice vote, the motion passed unanimously.

The President's Report was presented by Martin Vanags, where he discussed some of the projects and initiatives that The Saratoga Partnership is currently working on. The Saratoga Partnership is working with Mechanicville to highlight investment properties within the community. The Saratoga Partnership is working closely with Supervisor Richardson and will be hosting a Real Estate Symposium with potential investors.

The New NAFTA luncheon was positively received, the speakers did an excellent job, and there was good press from the event. The scenic rail project is moving forward. The Saratoga Partnership is working with Corinth and Warren County to facilitate the project. This rail project will have tourist attractions and eventually have freight operations as well, to keep the rail fully utilized.

The Saratoga Partnership will be hosting our next Saratoga County Economic Index on Warehouse and Logistics on July 23rd. Our featured presenter will be national warehouse and logistics expert Tim Feemster of Foremost Quality Logistics.

The Saratoga Partnership continues to move forward with our Next Wave initiative with Moreau, Galway, and the Village of Ballston Spa. Additionally, GlobalFoundries will be celebrating their 10th year anniversary on July 24th.

A motion to accept the Minutes from April 29th was made by David Wood, and the motion was seconded by Supervisor Ed Kinowski. On a voice vote, the motion passed unanimously.

A motion to accept the Resolution for The Saratoga Partnership's 401 K to be able to be borrowed against by employees at no cost to the Saratoga Partnership, was made by David Wood and the motion was seconded by Supervisor Ed Kinowski. On a voice vote, the motion passed unanimously.

Chairman Hedley introduced the discussion about the Unity Community, and how the Saratoga Partnership and SEDC should move forward working together. Chairman Hedley asked Supervisor Kevin

Tollisen about the initial Press Release that came out from the Board of Supervisors and followed up with the fact SEDC also had a press release ready to go neither of which had any input from The Saratoga Partnership. The understanding was we are to move forward together, and those initial moves did not represent the two entities working in unison.

Supervisor Ed Kinowski added that the way the situations have been handled is making it appear that the two organizations are not equal, that SEDC has a leadership role, and that is not a fair representation of what the Unity Community had in mind.

President Marty Vanags asked the members of the Unity Committee who were present, Todd Kusnierz and Brendan Chudy, to clarify the need for an outline of duties by each organization to work on together and have both organizations sign and move forward together. Brendan Chudy agreed that there needed to be an outline that both organizations agree to, but it will probably be everchanging as different situations arise. Todd Kusnierz added that this would not be done in a meeting or two, but it will evolve over time. Kevin Hedley reiterated that the agreement needs to be flexible. Dave Wood added the document should be general so that no one organization is boxed into a corner. Rita Cox noted that it seemed that Saratoga Partnership was reporting to SEDC rather than out being equal. Kevin Tollisen responded that there needs to be some organizational structure showing the two organizations are equal. Ed Kinowski pointed out the stating that SEDC will be the primary point of contact for existing and incoming business, alludes to the fact that SEDC is in charge and feels there needs to be a change in that wording.

The conversation continued about how there is a need for both organizations to work together and not lose sight of the fact that the primary goal is to benefit Saratoga County as a whole and there needs to be a consensus of how to move forward. Also, this unity plan will take time and a few reiterations to get it working, and there needs to be patience and hard work to make it work.

A motion to adjourn to was brought by Ed Kinowski and seconded by Penny Hill. On a voice vote, the motion passed unanimously.

The meeting adjourned at 4:27 pm.

Recording Secretary \_\_\_\_\_