

**Meeting of the Board of Directors  
September 17, 2018  
Saratoga County Prosperity Partnership Boardroom  
2911 Route 9, Malta, NY 12020**

Meeting called to order at 3:32 pm by Chairman Kevin Hedley.

**Present:**

Chairman Kevin Hedley, Vice Chairman Brendan Chudy, Secretary Rita Cox, Treasurer Art Johnson, Kevin Tollisen, Penny Hill, Anita Daly, David Wood, Rocco Ferraro, Josh Spain, Scott Ostrander, Charles Wait (called In).

**Staff and Guests:**

Saratoga Partnership Staff: Martin Vanags, Shelby Schneider, Michele Battle, MaryEstelle Ryckman  
Legal Counsel, Justin Miller; Smith Executive Services, Jennifer Smith;

Board Members absent: Jack Lawler and Ed Kinowski

A motion to accept the Minutes from June 18th was made by Rocco Ferraro and the motion was seconded by Rita Cox. On a voice vote, the motion passed unanimously.

The Treasurers report was presented by Art Johnson, Rocco Ferraro asked Treasurer Art Johnson if he looked through the Credit Card Expenses prior to signing the checks. Art said, "Yes, we are doing our due diligence."

A motion to accept the Treasurer's Report was made by Rocco Ferraro and the motion was seconded by Rita Cox. On a voice vote, the motion passed unanimously.

Mr. Marty Vanags presented the Presidents Report which included an overview of the projects that the Saratoga Partnership is currently working on that will produce jobs and capital investment. There were 5 projects that have a lot momentum right now along with one announcing soon.

TOTAL PROJECT(S) VALUE:     \$28.5 Million  
TOAL PERMANENT JOBS:     380 FTE Jobs  
Total Temporary Construction Jobs:   500

Projects in Pipeline: 38 (32 in the last report) (which are projects that have expressed interest in Saratoga County but have yet to define its parameters, not made any specific decision or are not in communication)

Along with Saratoga Partnership's hot list items we continue to work within our community to assist in economic development. A project that we are working on with Center for Economic Growth (CEG) and National Grid is the Shovel Ready project where there will be a database with site information to make it easier to see where potential projects can go.

We are also working with AlbanyCanCode to bring much-needed coding classes to the county, these classes will begin in the 4th Quarter this year.

Mr. Marty Vanags reiterated to the Board that Saratoga Partnership is not working with the Maltaville water project, there has been no application, contrary to the news reports. In July the Saratoga Partnership was approached by Marissa Mackey, President of Saratoga Water Services (SWS), a private water supply company with primary operations in the Luther Forest area of Malta to help them facilitate and fund a water project in the Town of Malta. Her request centered around our legal ability as a "Local Development Corporation" (LDC) to issue bonds and facilitate financings.

It was recommended by Mr. Marty Vanags that the SSCP Board of Directors pass a resolution indicating that it will not participate in this project or any public works project that does not have a clear and present economic development benefit derived from its action. In other words, unless the facilitation and issuance of bonds in a project are going to finance public facilities that will clearly benefit a project that produces jobs and capital investment we should not consider it.

A discussion ensued about whether or not the Partnership should take on projects of this type, Mr. Charles Wait agreed not to get involved at this point but was not sure we should have the resolution to rule out these types of ideas at all if requested by the county. No action was taken.

Mr. Marty Vanags then went on to discuss Enerkem and the challenges of bringing them to Saratoga County, but also presented a strategy, The Circular Economy Initiative, to move forward with attempting to bring them to Saratoga County. As a long-term economic development strategy, the Circular Economy can not only give us the opportunity to promote the Enerkem project but also provide a bigger platform from which to engage in new attraction and business retention projects. Saratoga County as a center for the circular economy in upstate New York would place us in a unique and competitive position. The concept of the circular economy is something the U.S. Chamber of Commerce promotes through an entire website and toolbox online. Mr. Kevin Tollisen suggested bringing Enerkem to our next board meeting if it coincided with a trip they already have planned to Saratoga County

Mr. Kevin Hedley introduced a project that will be at the Naval Base in Saratoga. Mr. Kevin Hedley emphasized the importance of the Naval Base to Saratoga county and an upcoming project they have and asked the Board to consider the Partnership to assist with the project moving forward.

Lastly, there was a discussion to have a Board retreat to revisit the Saratoga Strategy.

A motion to adjourn to Executive Session to discuss a personnel matter was made by Kevin Tollisen and the motion was seconded by Scott Ostrander. On a voice vote, the motion passed unanimously. The meeting adjourned into executive session at 4:41 pm

The Board came out of Executive Session at 5:01

The meeting was adjourned at 5:02

Recording Secretary \_\_\_\_\_