

Meeting of the Board of Directors
November 25th, 2019
Saratoga County Prosperity Partnership Boardroom
2911 Route 9, Malta, NY 12020

Meeting called to order at 3:29 pm by Chairman Kevin Hedley.

Present:

Chairman Kevin Hedley, Vice Chairman Brendan Chudy, Secretary Rita Cox, Treasurer Supervisor Art Johnson, and Board Members: Supervisor Ed Kinowski, Supervisor Todd Kusnierz, Rocco Ferraro, Charles Wait, Anita Daly, Josh Spain, and David Wood

Staff and Guests:

Saratoga Partnership Staff: Martin Vanags, Shelby Schneider, Michele Battle, Jennifer Smith from Smith Executive Services, and Justin Miller from Harris Beach

Board Members Absent: Supervisor Tim Szczepaniak, Supervisor Kevin Tollisen, and Penny Hill

A motion to accept the Minutes from October 21st was made by Supervisor Ed Kinowski, and the motion was seconded by Josh Spain. On a voice vote, the motion passed unanimously.

The Treasurer's Report was presented by Treasurer Supervisor Art Johnson. Supervisor Art Johnson presented the Treasurer's report and said we are on track to end the year with about \$17,000 in the bank. He mentioned that there is still an outstanding balance from National Grid for \$4,200 which is expected soon. Supervisor Johnson also reminded the board that the Saratoga Partnership was owed \$5,000 from CEG for a sponsorship for the SEMI ASMC Event. CEG will not be paying this outstanding bill stating that they did not have renewal of dues to afford this sponsorship. The overall consensus is there is no reason to renew our membership with CEG. There was not enough return on the investment.

A motion to accept the Treasurer's report was made by Brendan Chudy, and the motion was seconded by Rocco Ferraro. On a voice vote, the motion passed unanimously.

The President's Report was presented by President Marty Vanags. Marty Vanags began by updating the board on the most recent meetings of the Unity Community and the progress that is happening so far. On November 13th, both groups had a gathering at the Saratoga Golf and Polo Club as an informal get together so the boards and employees from both organizations could meet and get acquainted with one another. The Saratoga Partnership staff also attended the SEDC Holiday event, that was held at the Holiday Inn on November 20th. Marty Vanags continued by asking Charles Wait to elaborate on the Unity Committee's progress.

Charles Wait mentioned the progress thus far is good and moving in a positive way for the Alliance to work together. Charles Wait went on to explain that in the future, a Co-Locating might be the smartest way to move forward to save additional money. Although Charles Wait also realized that

this is not going to happen right away, he believes it is a goal to work on for the future. Anita Daly commented on the fact that the Saratoga County Capital Resource Corporation uses the board room at the Partnership, and they would need to know in advance if the Saratoga Partnership were to relocate. Charles Wait assured Anita that SEDC and the Saratoga Partnership would keep her informed.

Marty Vanags continued with his report and updated the board on Project Victory. Project Victory is in the process of filing for a 30-year PILOT, which is in alignment with their financing. There will be a public hearing for this project on December 10th; this project will have a significant impact on the community. Marty Vanags has met with the mayors of Schuylerville and Victory as well as the Superintendent of Schools and Supervisor of the Town of Saratoga. All are on board for this project moving forward.

Marty Vanags updated the board on the Saratoga Partnership's progress on the Next Wave Communities Initiative. The Saratoga Partnership is making progress with both Moreau and Ballston Spa communities. The Saratoga Partnership has met with town officials and created a survey to see what the members of the community are looking for. In conjunction the Saratoga Partnership is working with Milton and Galway. The next community to launch the Next Wave Communities Initiative will be Malta.

Marty Vanags notified the board that Cascades Inc. will be closing their Waterford tissue plant in March of 2020. There will be 35 people from Saratoga County laid off, and we are working with other county agencies to assist with people finding new employment.

Finally, Marty Vanags informed the board that he met with Assemblywomen Carrie Woerner, Greg Connors, of Global Foundries, and Chairman Kevin Headley to discuss future efforts to utilize Luther Forest Technologies Campus (LFTC). Marty Vanags addressed the need for infrastructure and practical planning to move forward. Marty Vanags recommended that the land be separated into plots and there is a need to analyze each plot and plan how it can be developed and who should be targeted to be in the LFTC. Anita Daly stated there are federal grant opportunities for infrastructure.

Marty Vanags presented the Budget for 2020, he reviewed each of the line items, explained the changes from 2019 to 2020 and how these changes follow the MOU and are inline with the tasks assigned the Saratoga Partnership.

A motion to accept the Budget report was made by Supervisor Ed Kinowski, and the motion was seconded by David Wood. On a voice vote, the motion passed unanimously.

Lastly, Chairmen Kevin Hedley introduced old business, which is the appointing of our board, and only 1 person has said that they will not be returning to the board. Kevin Hedley thanked everyone for staying on longer and discussed the need to assign officer roles. Marty Vanags stated that we could assign those roles after the County has officially chosen our board for 2020.

A motion to adjourn was brought by Charles Wait and seconded by Supervisor Ed Kinowski. On a voice vote, the motion passed unanimously.

The meeting adjourned at 4:27 pm.

Recording Secretary _____