

Eight things you need to know on topics related to Saratoga County's economy.

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8 @ 8 is a newsletter filled with eight things you need to know on topics related to the economy in Saratoga County, New York. You can expect to see **8 @ 8** in your inbox twice a month. If you have content you'd like us to share or have a topic you'd like to see more of, let us know and we'll work to include it in a future edition! -The Partnership Team



**BROUGHT TO YOU BY THE
SARATOGA COUNTY PROSPERITY PARTNERSHIP**

1. Did you take the Economic Index Survey? Results to be released at Saratoga County Economic Index Luncheon on March 29

Last week, we sent out a brief Saratoga [Economic Index Survey](#) to learn more about the health of the Saratoga County business community. Results of that survey will be released at the Saratoga County Economic Index luncheon, to be held on **Thursday, March 29 2018. 11:30 a.m. at Van Patten Country Golf Course**. The event will feature an update about key indicators impacting the Saratoga County Economy and a special panel discussion featuring Charles Wait, [Adirondack Trust Company](#), Saratoga County Treasurer Andrew Jarosh, Saratoga County Administrator Spencer Hellwig, and David N. Deutch of David N. Deutch & Company. Click here to [Register](#) or call 518-871-1887 or email [Michele Battle](#). Additional [Sponsorship Opportunities still available](#).

2. Saratoga Partnership expands team to support economic development efforts for Saratoga County

The Saratoga County Prosperity Partnership, [Saratoga County's designated economic development agency](#), today announced an expansion of its professional staff that will enable us to strengthen and grow our efforts to attract jobs, companies and investment to Saratoga County. The promotion of [Shelby Schneider](#), and the addition of seasoned professionals [Michael Hagerty](#) and [Michele Battle](#) position the agency to build on mission of job attraction and retention. [Click here to read more](#) and please help us welcome Michael and Michele to the team!

3. Registration Open for Capital Region Collegiate Business Plan Competition - April 5

The The Capital Region Collegiate Business Plan Competition, to be held at University at Albany Business School on April 5, is open to students from schools and colleges in the greater Capital District of

each other to win the regional championship. Winners of each track will also become eligible to compete in the statewide finals on April 27, 2018. [Registration ends March 30.](#)

4. CEG's Solar Gen program at work in Saratoga County - SKS Bottle & Packaging will realize \$70K annual savings for next 25 years

[SKS Bottle & Packaging](#) recently worked with [CEG](#) to develop a solarize program for their new Saratoga Springs plant. CEG developed a competitive request for proposals, selected solar developers based on established criteria, and established a lean process that drastically reduced the time to receive proposals and took the guess work and research out of moving forward. [Click here to read the case study.](#) For more information about CEG SolarGEN or about CEG's Energy and Sustainability Program, contact Program Manager [Peter Lion](#) at 518-465-8975 X234.

5. Working the Productivity Shift - Why so many executives opt for a 4am wake up call

["The early bird: Economic development leader starts his day at 3:45"](#) read the recent Daily Gazette headline of a recent interview with Saratoga Partnership President Marty Vanags. Since the article came out, Vanags has been contacted by more executives who wanted to share their affinity for "The Productivity Hour." A report published in the [Wall Street Journal](#), and [covered by Inc.](#), says that 4 a.m. may be the most productive time of the day. The reasons behind the increased productivity at such an ungodly hour include: Minimal distractions (like kids or work) before the sun rises. No one is emailing or texting you. There's less to see on social media.

6. Employers wanted - help clean tech ECHS students gain valuable field experience

Ballston Spa Clean Technologies and Sustainable Industries Early College High School (Clean Tech ECHS) is seeking employers to host high school juniors and seniors in their Field Experience Program. The program is designed to prepare students for the daily tasks, requirements and work environment in ways that classroom education cannot. To get involved please complete the [Business Response form](#). All businesses are invited to a 15 minute information session on the field experience program on **Monday, March 26th from 8:00AM-9:15AM**, followed by student interviews at TEC-SMART. Please sign up to attend [here](#).

7. IgniteU is now accepting applications for the 2018 Summer Accelerator Program

The IgniteU early-accelerator program is a nine-week, intensive experience that combines customer discovery, business fundamentals and mentorship for [business start-ups](#). The program will help startups build a strong business foundation and enhance the founders' network. The program focuses on developing connections with important business stakeholders such as other entrepreneurs, partners, investors, and potential customers both in and beyond the local community. Applications open until March 31 - [Click here to apply.](#)

There is much talk about how our culture and how we come the place we are today. What does the past tell us? What does our future hold? [Here is a link to some great books about culture today.](#) 8@8 recommends [The Wizard and the Prophet by Charles Mann](#) for those who want to explore opposing viewpoints. [12 Rules for Life--An Antidote to Chaos, by Dr. Jordan Peterson](#) is a dense but intriguing tome on standing up straight and other well-researched steps for bliss. Both books are in stock at [Northshire Independent Bookstore](#) in Saratoga Springs. Have a great recommendation? Feel free to send our way for inclusion in a future 8@8.

The [Saratoga County Prosperity Partnership](#) is the County's designated Economic Development organization leading the public and private sectors to achieve economic success for our businesses and residents.

The Saratoga Partnership is the first point of contact for business retention, expansion, and attraction. We provide a seamless delivery of economic development and workforce development assistance for businesses seeking to expand in Saratoga County, New York.



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