

8 @ 8 - No. 14 (Entire List)

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Eight things you need to know on topics related to Saratoga County's economy.

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8 @ 8 is a newsletter filled with eight things you need to know on topics related to the economy in Saratoga County, New York. You can expect to see 8 @ 8 in your inbox twice a month. If you have content you'd like us to share or have a topic you'd like to see more of, let us know and we'll work to include it in a future edition! -The Partnership Team



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SARATOGA COUNTY PROSPERITY PARTNERSHIP

Here is the formula for bringing manufacturing jobs back to the USA. It turns out it was a matter of simple math, right? [Read here and see what you think.](#) Apparently companies that moved manufacturing overseas didn't do their calculations properly. As Jethro Bodeen on the Beverly Hillbillies once said, "you gotta practice your' cipehrin's and guzintas!" (i.e. four guzinta eight, twice). Don't make the same mistake!

Why I'm moving home. This week, J. D. Vance, author of "[Hillbilly Elegy.](#)" wrote an [Op-Ed piece for the New York Times](#) offering why he is moving back to his home state of Ohio from the Silicon Valley. "What many communities need most is not just financial support, but talent and energy and committed citizens to build viable businesses and other civic institutions."

Building boom: Malta in rapid growth phase. [The Saratogian](#) covered the new commercial and residential growth phase. In the past year, the town has revised zoning on Route 9 south of Exit 12, and on Route 67 west of the Northway, to expand the list of permitted commercial uses and they are seeking to institute similar zoning changes on Route 9, north of Exit 12. Town Supervisor Vince DeLucia says encouraging business growth in these areas will hopefully preserve the remaining rural areas in outlying parts of Malta.

Saratoga County tech company expands office space with plans to hire [The Albany Business](#)

Saratoga County tech company expands office space with plans to hire - [THE ALBANY BUSINESS Review Annese & Associates](#), named to the Inc. 5000 list of fastest-growing companies in 2015, recently completed renovations to its office in Clifton Park, (Saratoga County) to prepare for more job growth in 2017.

Are incentives important to attracting jobs or maintaining existing jobs? This article says no. However, who wants to be the first state, region or community to pull incentives and say, we're good enough? Food for thought [here](#).

7 Deadly Fears Entrepreneurs Must Overcome to be Successful Most entrepreneurs know that starting a business carries a fair share of risk, reward, and fear of the unknown. For some it is like walking a tightrope backwards, in the dark, without a net. Here is a [good article from Inc.](#) about the obstacles and fears an entrepreneur must overcome to be successful. The Saratoga Partnership is helping to support small business development and growth with a series of [Small Business Workshops](#) throughout Saratoga County to connect you with resources you need to succeed.

Assemblywoman Carrier Woerner wants to help future farmers buy land Assemblywoman Woerner is [seeking \\$700,000 in state funding](#) to help young farmers obtain capital to buy land. A proposed Farmland for a New Generation program is modeled after an existing Hudson Valley Farmlink Network that helps beginning farmers identify and buy land.

What does your smart phone, a 5G network, your laptop computer, and car have in common?

They are all made with semiconductors, which are being manufactured right in our backyard. Dr. Thomas Caulfield, Senior Vice President and General Manager, Fab 8, GLOBALFOUNDRIES will be presenting **"Semiconductors: The Industry that Changed the World,"** at the 33rd annual F. William Harder Lecture in Business Administration at Skidmore College. [The lecture](#) will be held Monday, March 27 (2017) at 5 pm in Gannett Auditorium, Palamountain Hall. The event is free and open to the public.

The [Saratoga County Prosperity Partnership](#) is the County's designated Economic Development organization leading the public and private sectors to achieve economic success for our businesses and residents.

The Saratoga Partnership is the first point of contact for business retention, expansion, and attraction. We provide a seamless delivery of economic development and workforce development assistance for businesses seeking to expand in Saratoga County, New York.



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Our mailing address is:

Saratoga County Prosperity Partnership
2911 Route 9
Malta, NY 12020

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