

Eight things you need to know on topics related to Saratoga County's economy.

[View this email in your browser](#)

**8 @ 8** is a newsletter filled with eight things you need to know on topics related to the economy in Saratoga County, New York. You can expect to see **8 @ 8** in your inbox twice a month. If you have content you'd like us to share or have a topic you'd like to see more of, let us know and we'll work to include it in a future edition! -The Partnership Team



**BROUGHT TO YOU BY THE  
SARATOGA COUNTY PROSPERITY PARTNERSHIP**

### **1. Next Wave Communities kicks off in the Town of Moreau**

The Saratoga Partnership presented the Next Wave Communities Economic Development initiative to the Moreau Town Board at last Tuesday's meeting. The goal of the initiative is to assist every community in Saratoga County, capitalize upon existing assets and help each town get positioned for the next wave of development. [The Post Star reported](#) that the program is being offered to help build the future of Saratoga County town by town. Vanags will also be presenting the program to the Saratoga County Board of Supervisors on Tuesday, April 17, 4:00 at 40 McMaster Street, Ballston Spa.

### **2. SURVEY - Saratoga County Shared-Use Commercial Kitchen**

The Saratoga County Prosperity Partnership is conducting a feasibility study on a possible shared-use commercial kitchen in Saratoga County. If you are thinking of starting a food related business, have an existing business or are part of the Saratoga County regional food ecosystem, we are seeking your input. Your feedback is extremely important for our project because it will help shape how a potential commercial kitchen will look and operate. [Please CLICK HERE to take the quick survey.](#) If you have any questions or comments, please contact [Jack Sloan](#) or [Shelby Schneider](#) at the Saratoga County Prosperity Partnership. Please feel free to forward this survey along to anyone else who may have interested in using a shared kitchen facility.

### **3. 2018 Capital Region Workforce Development Implementation Summit**

The skills gap is hitting industry at an unprecedented rate and it doesn't matter if you are in manufacturing, service, hospitality, healthcare or any other regional industry - we are all feeling the pinch. On May 10 from 8:00 AM - 11:30 AM, the Saratoga Partnership is a proud sponsor of a unique workforce development event, hosted by Chamber of Southern Saratoga County, that will offer attendees the

gap. Experts in education, training, workforce development and industry will discuss the details of this new program designed to significantly bolster the competitiveness of our workforce and businesses. [Click here to register](#)

#### 4. Grant Alert for Community Organizations + Local Governments

Did you know that [Lowe's Community Partners grant program](#) can provide assistance to nonprofit organizations and municipalities looking for support of high-need projects such as: building renovations/upgrades, grounds improvements, technology upgrades as well as safety improvements. Grants range from \$2,001 to \$100,000. The Lowe's Heroes employee volunteer program is another opportunity for support, which Lowe's can provide to some grant recipients to help supplement the labor of projects. They encourage applicants to speak to their local store manager before applying. For more information, visit their Giving Guidelines or read the FAQ's. [The Home Depot Foundation offers grant awards](#) up to \$5,000 to 501c designated organizations (recognized and in good standing with the IRS for a minimum of one year) and tax-exempt public service agencies in the U.S. that are using the power of volunteers to improve the community.

#### 5. It's never too soon to think about how to fund your project

In the coming months, New York State should be opening the [Consolidated Funding Application \(CFA\)](#) process for projects including direct assistance to business & local governments, community development projects, energy + environmental projects. Now is the time to start planning your application and the [Saratoga Partnership team](#) is here to help. Manufactures, agriculture firms, software developers and other projects that plan to create at least 5 net new jobs could qualify for the [Excelsior Jobs Program](#) at any point in the year. The program encourages businesses to expand in and relocate to New York while maintaining strict accountability standards to guarantee that businesses deliver on job and investment commitments.

#### 6. Managing Risk and Strategic Growth for Start-Ups

The Saratoga Partnership is a proud sponsor of the upcoming event, [Managing Risk + Strategic Growth](#) on **Thursday, April 26 at 2:00 - 6:30PM at WMHT Studios** at RPI Tech Mark. The event is co-hosted by the [Upstate Capital](#) and the [Center for Economic Growth](#). Startups and growth-oriented companies will have an opportunity to explore best practices and lessons learned in managing risk through startup, launch and scaling for established companies. If you're an entrepreneur, company executive, investor, banker or business leaders in Upstate, New York or the Capital Region, this event is for you.

#### 7. Get informed during Small Business week with a SCORE Virtual Conference

The U.S. Small Business Administration and SCORE will host a free, 3-Day Virtual Conference during National Small Business Week. **The conference will take place Tuesday, May 1 – Thursday, May 3 between 12:30 pm ET - 6:30 pm ET each day.** Participate in this free, online conference to listen to

Choosing the Right Financing, Sharing your story through Video, and more. The Virtual Conference offers all the best parts of an in-person conference, but without the hassle of traveling. [Click here to Register](#)

### 8. International women's leadership author and speaker coming April 30

Forbes magazine calls Sally Helgesen "the world's premier expert on women's leadership." Saratoga is among the first stops on the tour to promote her new book, "[How Women Rise](#): Break the 12 habits holding you back from your next raise, promotion or job." Co-authored with Marshall Goldsmith, who wrote the classic best seller, "[What Got You Here Won't Get You There](#)," the new book builds on the premise, but adapts it specifically for women. It's an eye-opening read for both aspiring women and anyone who is leading and mentoring women in the workplace. The event is **4:00-6:30 pm April 30th** at the [Embassy Suites in Saratoga Springs](#) and will include a discussion, book signing and mixer. It's co-sponsored by [The Saratoga County Chamber of Commerce](#) and [Northshire Bookstore](#). Learn more and [register here](#).

---

The [Saratoga County Prosperity Partnership](#) is the County's designated Economic Development organization leading the public and private sectors to achieve economic success for our businesses and residents.

The Saratoga Partnership is the first point of contact for business retention, expansion, and attraction. We provide a seamless delivery of economic development and workforce development assistance for businesses seeking to expand in Saratoga County, New York.



---

*Copyright © 2018 Saratoga County Prosperity Partnership, All rights reserved.*

You're receiving this as a valuable member of the greater Saratoga County, New York business community.

**Our mailing address is:**

Saratoga County Prosperity Partnership  
2911 Route 9  
Malta, NY 12020

[Add us to your address book](#)

Want to change how you receive these emails?

[Subscribe](#)

[Past Issues](#)

[Translate ▼](#)

---