

8 @ 8 - No. 16 (Entire List)

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Eight things you need to know on topics related to Saratoga County's economy.

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8 @ 8 is a newsletter filled with eight things you need to know on topics related to the economy in Saratoga County, New York. You can expect to see 8 @ 8 in your inbox twice a month. If you have content you'd like us to share or have a topic you'd like to see more of, let us know and we'll work to include it in a future edition! -The Partnership Team



BROUGHT TO YOU BY THE
SARATOGA COUNTY PROSPERITY PARTNERSHIP

Land Remediation opens Waterford Headquarters with assistance from Saratoga

Partnership

[Land Remediation Inc.](#) officially [opened its new headquarters and operations facility](#) on **Friday, April 14** at an [event](#) hosted by the Saratoga County Prosperity Partnership. Land Remediation's new building, at **74 Hudson River Road in Waterford**, is located at a long-vacant industrial site that formerly housed a service center and auto salvage yard. The Saratoga Partnership refunded a portion of the IDA fee back to Land Remediation. The **IDA fee reimbursement** is part of a unique program designed to encourage new development and stimulate economic development in Saratoga County. If your company is thinking of expanding in Saratoga County, [email](#) or call 518.871.1887 for a **confidential** project consultation.

SaratogaGo! Smart Cities Competition launched April 6

A competition to make Saratoga Springs and other communities better through technology got underway with a [launch party](#) Thursday, April 6, 2017. The three-month Saratoga Go! competition challenges individuals, small businesses and software companies to create community innovations. The Saratoga Partnership is a proud community partner of SaratogaGo!

Federal Reserve Banks Release First-Ever National Findings from the Small Business

Credit Survey

The 12 Federal Reserve Banks have issued a report on small business credit. The national survey found that many small businesses were profitable and optimistic, yet faced major financial challenges. The findings highlight small business obstacles to growth and raise new questions on how to overcome them. You can read the report by clicking [here](#).

Want to mentor Saratoga County small businesses?

[SCORE](#) is recruiting business counselors! Experienced and successful business people are needed to join the local SCORE team to help startups and small operating businesses improve their businesses. The 17-local SCORE volunteers work with more than 200 different clients each year out of Malta, Saratoga Springs, and Glens Falls offices. The SCORE team was recognized as one of the top 5% most successful chapters in the nation in both 2015 and 2016 based on the number of businesses assisted and jobs generated. If you'd like to learn more about using your business expertise to help others, contact Bill Edwards SCORE Counselor, at 518-893-7364.

SaratogaGo! Stakeholder Workshop to be held April 20

Do you have an idea or urban problem that you'd like to see addressed? DAMA NY of the Capital Region [is seeking presentation proposals](#) from stakeholders including **residential, commercial, political, and educational stakeholders**. Presenters will be asked to describe specific problems and challenges that they are looking to address in urban environments. The goal of this event will be to help participants in [SaratogaGo!](#) Smart City technology innovation competition identify problems to solve that will improve quality of life in urban environments.

The Saratoga Partnership helps to re-activate the Saratoga Springs Revolving Loan fund

The Saratoga Partnership helped to re-activate the Saratoga Springs Revolving Loan fund with two new projects. On March 21, the City of Saratoga Springs approved a \$50,000 loan to [Upstate Distilling](#) of Geysers Road for equipment and staff to expand operations. On April 4, the City approved a \$75,000 loan to [R.S. Taylor and Sons Brewery](#) to open a new tasting room at Congress Plaza, Saratoga Springs. If you are looking for sources of capital to fund your business growth, give us a call.

Seeking tenants for new Flex-Space near GLOBALFOUNDRIES

In November, MJ Properties of Clifton Park started construction on a new 25,000 flex building at [Z Stonebreak Road in Malta](#), near the entrance of GLOBALFOUNDRIES. Another flex building at [14 Fairchild Square at Exit 10, Clifton Park](#) is also available. The buildings, which can be subdivided to meet the needs of a growing business or supply chain company, are ready for business. For a showing call Dean Taylor of

[Continuum Commercial Realty](#) at (518)361-0246.

GLOBAL NY to hold Export Finance Seminar

90 percent of the world's population and over 75% of the purchasing power resides outside of the U.S. If your growth strategy involves growing your foreign customer base, this export finance seminar, hosted by GLOBAL NY on May 8 at the Desmond Hotel, is for you. Regional and local lenders are invited to an 8:30 am seminar and businesses and stakeholders at 11:00 am. To register contact [Kathryn Bamberger](#) of Empire State Development at 518-270-1133.

The [Saratoga County Prosperity Partnership](#) is the County's designated Economic Development organization leading the public and private sectors to achieve economic success for our businesses and residents.

The Saratoga Partnership is the first point of contact for business retention, expansion, and attraction. We provide a seamless delivery of economic development and workforce development assistance for businesses seeking to expand in Saratoga County, New York.



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You're receiving this as a valuable member of the greater Saratoga County, New York business community.

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