

Subject: 8 @ 8 - Eight Things You Need to Know

Date: Monday, August 7, 2017 at 8:00:17 AM Eastern Daylight Time

From: Saratoga County Prosperity Partnership (sent by Saratoga County Prosperity Partnership <marty.vanags=saratogapartnership.org@mail190.atl171.mcdlv.net>)

To: Shelby Schneider

Eight things you need to know on topics related to Saratoga County's economy.

[View this email in your browser](#)

8 @ 8 is a newsletter filled with eight things you need to know on topics related to the economy in Saratoga County, New York. You can expect to see 8 @ 8 in your inbox twice a month. If you have content you'd like us to share or have a topic you'd like to see more of, let us know and we'll work to include it in a future edition! -The Partnership Team



BROUGHT TO YOU BY THE
SARATOGA COUNTY PROSPERITY PARTNERSHIP

1. Grain Hub in Moreau Hopes to Fill Void Between Farms and Craft Breweries

What is a Grain Hub and how will it benefit brewers in distillers throughout New York State and also boost Agribusiness and Agritourism? From field to the glass, the proposed Grain Hub in Moreau would fill a void between New York Farms and the requirement for locally sourced grains and inputs for New York state Farm breweries and distillers. Read about how Rachel Czub, a Cornell educated, former investment banker, and how she is getting back to her farming roots and fulfilling her vision to build a grain hub in the Town of Moreau. The [Saratoga County Prosperity Partnership](#) has been helping her every step of the way! Watch the full video from WNYT [here](#) and read the entire article from the Saratogian [here](#).

2. Face to Face Interaction is Still Essential in a Virtual World

In a recent [Times Union letter to the editor](#), Shaun Wiggins, a Saratoga County resident and business owner, wrote "As a taxpayer, it is clear that the county's investment in the [Saratoga] Partnership continues to pay dividends. While it can be tempting in today's high-tech, always-connected business environment to seek out virtual connections with prospects, Marty Vanags and his team at the [Saratoga] Partnership understand that meeting face to face and building relationships are essential elements of driving and sustaining meaningful economic development." Thank you for your support and engagement Shaun!

3. \$180 Million Navy Project is Coming to West Milton

A major upgrade is coming to the Kenneth A. Kesselring Naval site in West Milton. The project is projected to be completed in 2022 and will cost a total of \$180 million. The added investment will bring a greater number of Navy sailors to West Milton. Milton Supervisor Dan Lewza was quoted saying, "[The sailors'] tax dollars go a long way to help us here." Read the entire story from Saratoga Today [here](#).

4. Saratoga County 2nd Quarter Economic Index Results to be Released

The Saratoga County Prosperity Partnership is currently working on the results of the second quarter Saratoga County Economic Index. The index will track changes in a key group of economic indicators and allow us to measure our current economic health and how it progresses over time. The second quarter results will be released at a luncheon, presented by [Adirondack Trust Company](#) on **September 13th**, at the [Hyatt Place Saratoga/Malta](#). Stay tuned for more information or call 518.871.1887 to learn about additional sponsorship opportunities.

5. R.S. Taylor & Sons Brewery Grand Opening in Congress Plaza

[R.S. Taylor & Sons Brewery](#) is hosting a grand opening at its new taproom in Congress Plaza (26A Congress Street, Saratoga Springs). **The grand opening is tomorrow, August 8th at 5:00 PM.** The Saratoga Partnership helped R.S. Taylor and Sons secure a \$75,000 small business loan through the City of Saratoga Springs Revolving Loan Program. It also provided assistance in working with the City Planning office to enable the addition of an outdoor seating area, which can accommodate up to 36 patrons.

6. National Grid and NYSTEC are Collaborating to Support Local Entrepreneurs

Technology consulting firm NYSTEC has received a grant from international energy delivery company National Grid to help support local startups. The grant will be utilized by NYSTEC's independent economic development program IgniteU NY. Created by NYSTEC in 2015, [IgniteU NY](#) is an independent program focused on developing the entrepreneurs of New York State. The program includes entrepreneurial development, emerging trends showcases, and commercialization services. Both NYSTEC and National Grid share a strong commitment to the communities in which they serve. Check out the full press release [here](#).

7. Here is Your Chance to Network With Top Investors in New York State

The Saratoga County Prosperity Partnership invites you to meet and network with investors and middle market dealmakers at the [UVANY's 10th Annual Investor Forum & Day at the Races](#). UVANY will be hosting a fun, intimate gathering on Wednesday, August 9 from 5:30 - 9:00 pm at the Canfield Casino featuring Hattie's Famous Fried Chicken for members, investors, advisers and invited guests from across the region, with some of New York's most active investors. Tickets are \$175, but with the exclusive code **SAR50** you will save \$50 off the ticket price. [Click here to register](#) - registration ends Tuesday, August 8.

8. Are You a Business Owner in the Saratoga Area?

Have you been in business for at least a year and are you seeking advice and guidance from other entrepreneurs? The Saratoga Partnership is launching a [new mentorship program](#) to assist entrepreneurs and help them navigate the sometimes daunting and complex world of starting a business. Through regular meetings and conversations regarding a wide variety of topics and subjects related to small business, over the course of the program entrepreneurs will learn from each other and their mentors. The Saratoga Partnership will be launching "C7" on September 21st. [Email Grete Soule](#) or call 518-871-1887 to sign up to be a mentor or protege!

The [Saratoga County Prosperity Partnership](#) is the County's designated Economic Development organization leading the public and private sectors to achieve economic success for our businesses and residents.

The Saratoga Partnership is the first point of contact for business retention, expansion, and attraction. We provide a seamless delivery of economic development and workforce development assistance for businesses seeking to expand in Saratoga County, New York.



Copyright © 2017 Saratoga County Prosperity Partnership, All rights reserved.

You're receiving this as a valuable member of the greater Saratoga County, New York business community.

Our mailing address is:

Saratoga County Prosperity Partnership
2911 Route 9
Malta, NY 12020

[Add us to your address book](#)

Want to change how you receive these emails?
You can [update your preferences](#) or [unsubscribe from this list](#)